



Ipswitch Masters Series 15 Minute Webinars

Hosted by Your Ipswitch MOVEit Master
Joe McNamee

April 4, 2019

Our Partnership – and How You Benefit

- ✓ We sell with You – every deal we work together has a dedicated inside sales rep partnering with you to qualify and close an opportunity.
- ✓ You have full access to sales resources and technical resources for demonstrations and customer meetings.
- ✓ Every new opportunity you bring to Ipswitch gets you a 10%+ deal registration margin.
- ✓ Our commitment to you is to make our partnership profitable.
- ✓ You have two solutions to offer to your customers:

1. **MOVEit® Secure File Transfer**
2. **WhatsUp Gold® Network Monitoring**



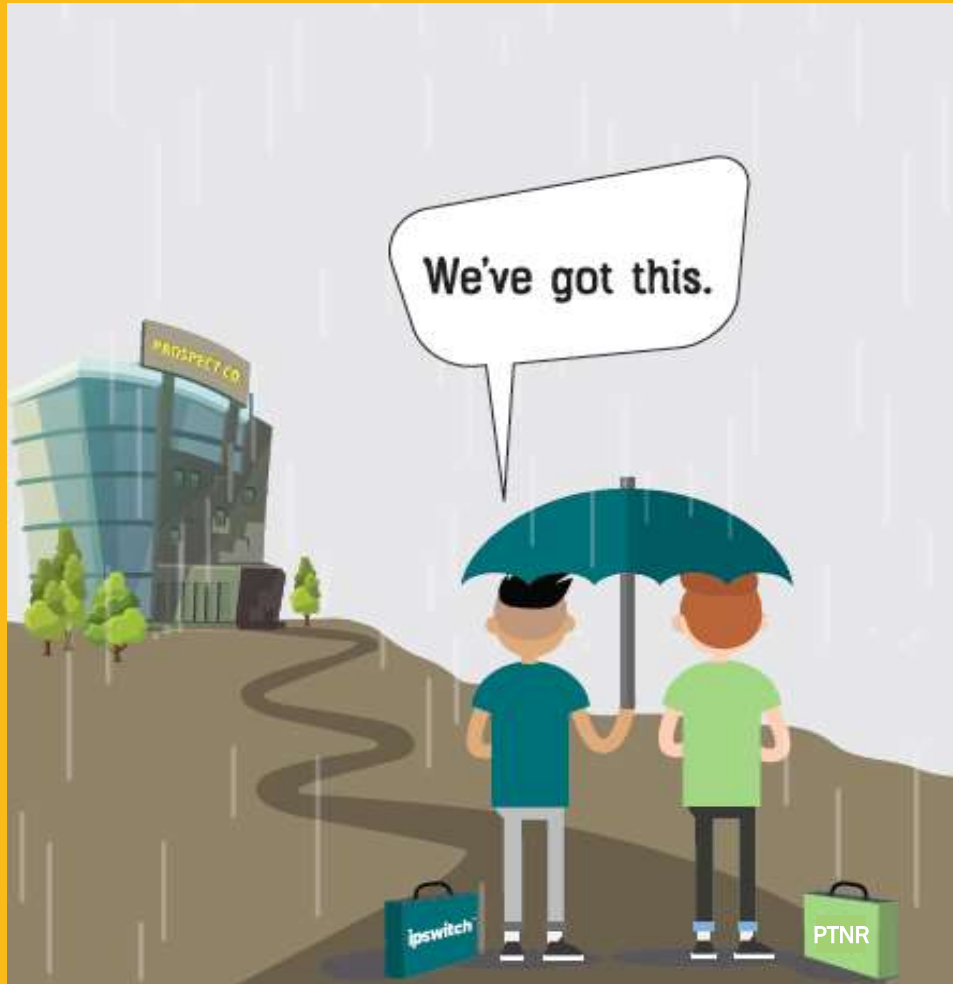
MOVEit 2019 Enhancements

- > **One-click** access to detailed file transfer information
- > **Secure Password Reset** to easily resolve forgotten passwords
- > **Usability Improvements** including multi-select files and folders for upload/download/deletion
- > **Microsoft Azure Enhancements**



Anatomy of a Deal with MOVEit

Don't Go Out Alone!



ipswitch



Channel@ipswitch.com

781-645-5688

Q&A